

UNDERSTANDING MODALITIES OF SECURITIES & INVESTMENT

DATE: July 17-18, 2017

FEE: PKR 15,000/- per participant

VENUE: IBP, M.T. Khan Road, Karachi

TIMINGS: 9:00 am to 5:00 pm

5%
DISCOUNT
on 3-5 nominations

10%
DISCOUNT
on 6+ nominations

LAST DATE OF REGISTRATION
July 14, 2017

Course Facilitator
Mr. Zaheer Ahmed

COURSE OVERVIEW

The importance of securities, investments and loans cannot be underestimated when dealing in local as well as cross-border trade transactions. The risks associated with investment and securities become more critical when individuals and organizations deal in the foreign trade because of involvement of legal and regulatory requirements, varying business trends, complicated documentation and processing. This course will highlight various aspects of securities, investments and loans in the context of International Trade.

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The Institute
of Bankers
Pakistan



LEARNING OBJECTIVES

At the end of this training the participants will have:

- Gained an insight into different issues related to securities.
- Improved their capacity to understand portfolio investment through SACRA.
- Enhanced their knowledge of issues related to investment abroad.
- A better understanding of different types of borrowing patterns.

WHO SHOULD ATTEND?

Personnel handling foreign exchange & foreign trade-related activities in banks, including but not limited to:

- Branch/Operation Managers
- Officials from Regional Trade and Credit Hubs
- Trade Processing Unit Staff
- Audit, Legal and Compliance Officials

CONTENTS

- Definitions of Securities
- Share Price
- Investment Abroad
- Registration of Securities

- Concept and Purpose of Loans
- Loans by FCCs & Local Companies
- Borrowing by Financial Institutions
- Independent Power Producers (IPPs)

FACILITATOR

Mr. Zaheer Ahmed

Mr. Zaheer is a former Central Banker with healthy knowledge and extensive banking experience of more than 33 years; he held the position of Deputy Director, Exchange Policy Department, State Bank of Pakistan. He has done MBA (Banking and Finance) and M.A. (Islamic Studies).

He has exposure of supervising shipping and airline unit of cash management operation department and Trade operations of Standard Charter Bank of Pakistan. Currently, he is associated with UBL as Learning and Development Centre Head (South), Karachi. He was also master trainer while working with SBP for banking Industry. He served as a member of various committees of Ministries of Commerce, Finance, Industries and other Governmental Trade bodies. He had worked as advising person for Trade Development Authority of Pakistan, Ministry of Commerce and Ministry of Finance on Foreign Exchange Regulations, Trade Facilitation, and Trade rules and regulations including critical issues on exports/ imports. He has conducted a number of workshops on Foreign Exchange and Trade regulations.

CONTACT DETAILS:

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NOTE: Payment should be made on or before the course start date in the name of "THE INSTITUTE OF BANKERS PAKISTAN".
Please send nominations/requests for participation at least two days before the training date.