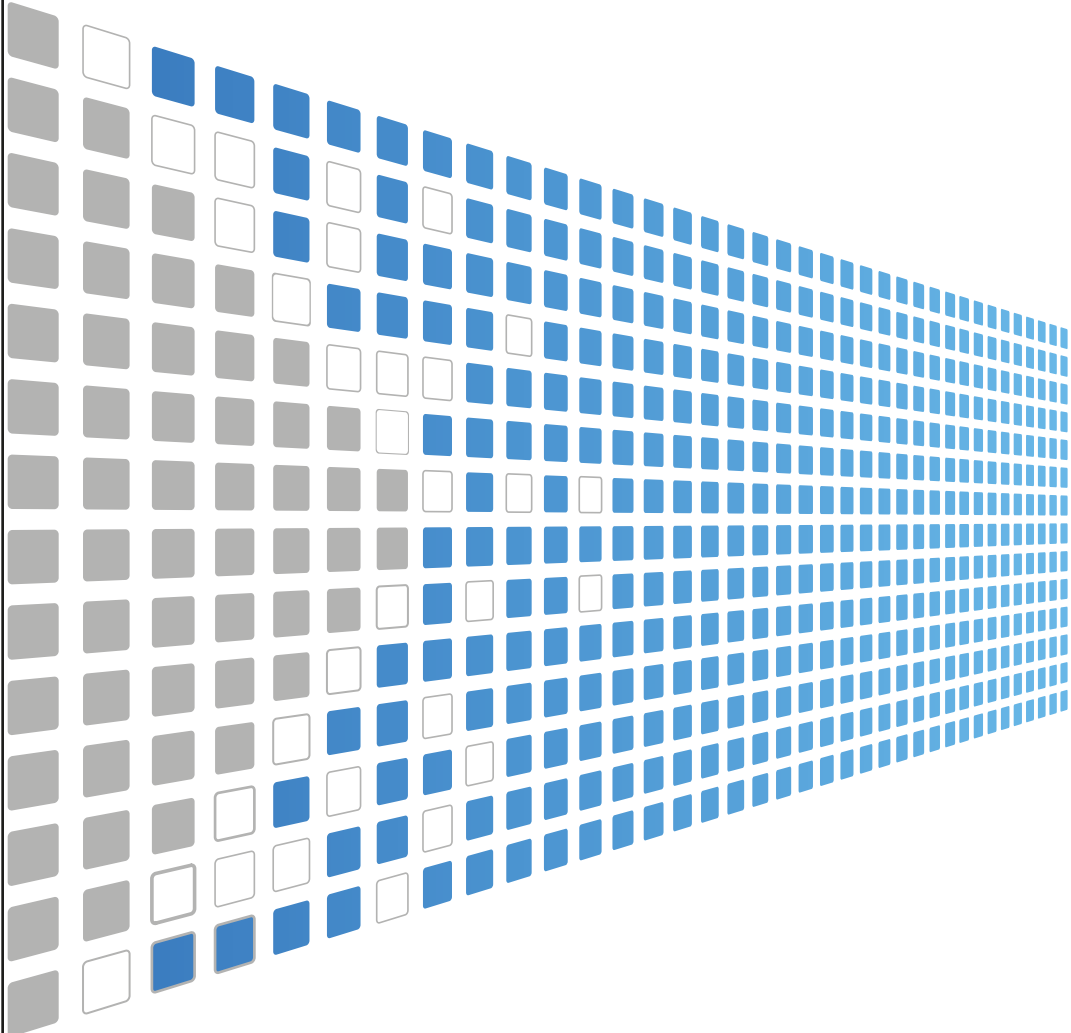


OCTOBER



IBP TRAINING CALENDAR

2017



VENUE: ALL CITIES INCLUDING KARACHI



**The Institute
of Bankers
Pakistan**

KARACHI		Workshop	Facilitator	Fee	Timings
	03-05 October Tuesday-Thursday	Fair Treatment of Customers Framework - Certification	Sundus Saleem	PKR 25,000	9:00 am - 5:00pm
	10 October Tuesday	Enterprise I.T Governance Framework: SBP's Regulatory Perspective	Shoukat Bizinjo	PKR 16,500	9:00 am - 5:00pm
	18-19 October Wednesday-Thursday	Tellers Certification Program	TBA	PKR 15,000	9:00 am - 5:00pm
	21 October Saturday	Understanding Modalities of Outward Commercial & Private Remittances	Rana Salim Saleem	PKR 8,500	9:00 am - 5:00pm
	25 October Wednesday	E - Commerce - Recent Development, Opportunities and Challenges	Shoukat Bizinjo	PKR 10,000	9:00 am - 5:00pm
	26 October Thursday	Ethics in Banking for Managers	Memoona Irfan Afridi	PKR 8,500	9:00 am - 5:00pm
	27 October Friday	International Financial Reporting Standards (IFRS)	Vijay Kumar	PKR 10,000	9:00 am - 5:00pm
	27 October Friday	Consumer Grievances Handling Mechanism	Sundus Saleem	PKR 9,500	9:00 am - 5:00pm
	28 October Saturday	Digital Banking Regulatory - Revolutions in Modern Banking	Beenish Kalim	PKR 15,000	9:00 am - 5:00pm
To be Decided	SBP Inspection: Regulatory Compliance and Banks Operational Issues	TBA	PKR 9,500	9:00 am - 5:00pm	

Operations
and General
Management 

Compliance
and Regulations 

Trade
Finance 

Credit
& Risk 

Islamic
Finance 

KARACHI		Workshop	Facilitator	Fee	Timings
	To be Decided	Financial Modelling	Saad Usman, Sanofi	PKR 12,500	9:00 am - 5:00pm
	To be Decided	Writing an Effective Credit Proposal	JCR-VIS Team	PKR 15,000	9:00 am - 5:00pm
	To be Decided	MIS Reporting to SBP	TBA	PKR 9,500	9:00 am - 5:00pm
	To be Decided	Managing Client Relationships at the Branch	Memoona Irfan Afridi	PKR 8,500	9:00 am - 5:00pm

LAHORE		Workshop	Facilitator	Fee	Timings
	10 October Tuesday	Preventing Cyber Crimes	Syed Shahid Hasan	PKR 8,500	9:00 am - 5:00pm
	20 October Friday	How to Improve Branch Audit Rating	Danish Shehiyar	PKR 8,500	9:00 am - 5:00pm
	31 October Tuesday	E - Commerce - Recent Development, Opportunities and Challenges	Shoukat Bizinjo	PKR 10,000	9:00 am - 5:00pm
	To be Decided	SBP Inspection: Regulatory Compliance and Banks Operational Issues	TBA	PKR 9,500	9:00 am - 5:00pm

Operations and General Management 

Compliance and Regulations 

Trade Finance 

Credit & Risk 


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MULTAN		Workshop	Facilitator	Fee	Timings
	To be Decided	SME Certification for Relationship Managers	Nazeer Ahmed Malik	Rs. 8,500	9:00am - 5:00pm

FAISALABAD		Workshop	Facilitator	Fee	Timings
	17 October Tuesday	Combating Banking Best Practices for Fraud Risk Mitigation	Dilber Hassan	Rs. 8,500	9:00am - 5:00pm

SIALKOT		Workshop	Facilitator	Fee	Timings
	25 October Wednesday	How to Avoid Penalties & Audit Objections	Rizwan Khalil Shamsi	Rs. 8,500	9:00am - 5:00pm

ISLAMABAD		Workshop	Facilitator	Fee	Timings
	12 October Thursday	SBP Prudential Regulations for Corporate & Commercial Banking	Atique ur Rehman	PKR 8,500	9:00 am - 5:00pm
	21 October Saturday	Conduct Assessment Framework	Sundus Saleem	PKR 17,000	9:00 am - 5:00pm

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HYDERABAD		Workshop	Facilitator	Fee	Timings
	24 October Tuesday	Signature Verification, Fraud & Forgery Detection	Naveed Elahi Malik	Rs. 8,500	9:00am - 5:00pm

RAWALPINDI		Workshop	Facilitator	Fee	Timings
	26 October Thursday	Credit Line Structuring Using Lending Products	Mobeen Aslam	Rs. 8,500	9:00am - 5:00pm

PESHAWAR		Workshop	Facilitator	Fee	Timings
	19 October Thursday	Housing Finance - New SBP Prudential Regulations 2017	Sajjad Ali Khan	Rs. 8,500	9:00am - 5:00pm

GILGIT		Workshop	Facilitator	Fee	Timings
	To be Decided	Signature Verification, Fraud & Forgery Detection	TBA	Rs. 8,500	9:00am - 5:00pm

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REGISTRATION POLICY

PLEASE READ THE FOLLOWING CAREFULLY

- Nominations for participation may be sent through mail, facsimile or email with following details:
 - » Name
 - » Designation
 - » Department & Office/Branch
 - » Contact Number
 - » Email Address
- **Note:** Payment of the course fee should be made on or before the course start date in the name of *'The Institute of Bankers Pakistan'*
- When sending nominations through email, please quote nominating/ approving authority if not sent directly by them.
- For training to be effective, nominations may please be made according to the target audience, wherever specified.
- Please send nominations/requests for participation at least two days before the training date. Nominations sent at the last minute may cause delay in procedures as well as embarrassment, both for IBP and the nominees.
- It is observed that even confirmed nominees often do not turn up for participation in the program. Please note that as of now, they will be charged unless request for cancellation of nomination(s) is notified to us at least 24 hours before the training. However, a substitute delegate shall be welcome to attend without any extra charges.
- IBP reserves the right to replace any trainer, without any prior notification.

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